BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION OFFICE OF THE SECRETARY

POSTAL RATE AND FEE CHANGES, 2000

Docket No. R2000-1

FIRST SET OF INTERROGATORIES BY THE ASSOCIATION OF ALTERNATE POSTAL SYSTEMS TO SATURATION MAIL COALITION WITNESS HARRY J. BUCKEL (AAPS/SMC-T1-1)

Pursuant to the Commission's Rules of Practice, the Association of Alternate Postal Systems hereby submits the attached interrogatories to Saturation Mail Coalition Witness Buckel.

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document in accordance with Section 12 of the Commission's Rules of Practice.

Bonnie S. Blair, Esq.

Dated: June 16, 2000

FIRST SET OF INTERROGATORIES BY THE ASSOCIATION OF ALTERNATE POSTAL SYSTEMS TO SATURATION MAIL COALITION WITNESS HARRY J. BUCKEL (AAPS/SMC-T1-1)

AAPS/SMC-T1-1. You state at page 10, lines 18-20, that preprint advertisers have switched from mail to private carrier or to a combination of mail and private carrier. At page 11, lines 1-2, you blame "rising costs for saturation mail" and an allegedly excessive pound rate for this switch.

- (a) Please identify the advertisers to which you are referring and state when they made the switch that you suggest. (If the list contains more than twenty names, you may provide only what you estimate to be the largest twenty.)
- (b) For each advertiser identified in part (a), identify the private carrier to which the switch was made.
- (c) Is it your contention that the costs of saturation mail have risen in the past three years?
- (d) When was the last time that the postage for a saturation ECR mail piece weighing 6 ounces was increased, and what was the percentage increase?
- (e) When was the last time that the saturation ECR pound rate was increased, and what was the percentage increase?